

## Decision Traps of Military Leaders

**Authors :** Ahmet Ali Turk, Muhterem Bayram

**Abstract :** In this study, it is intended to determine that what kind of traps military leaders fall into during the decision making and how they make take a measure against them. In the study, the domestic and foreign literature on the military leadership has been reviewed and military decision-making process of the different countries has been introduced and study has been designed by making interviews as a sample with 50 people who had made military leadership. The issues resulting from the literature review that led to wrong decisions of military leaders and the points obtained as a result of interview have been evaluated by comparing. As a result, it has been emerged that the personnel who have made especially military leadership are in tendency of making the wrong decision due to decision traps such as excessive self-confidence, lack of experience, unplanned movement, hasty decision making and prohibitive conditions and also the need for increased situational awareness about this condition has been emerged.

**Keywords :** military leadership, decision making, military decision making, military decision making traps

**Conference Title :** ICMLG 2016 : International Conference on Management Leadership and Governance

**Conference Location :** Venice, Italy

**Conference Dates :** August 08-09, 2016