World Academy of Science, Engineering and Technology International Journal of Economics and Management Engineering Vol:12, No:04, 2018

The Role of Food Labeling on Consumers' Buying Decision: Georgian Case

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Abstract : The paper studies the role of food labeling in order to promote healthy eating issue in Georgia. The main focus of the research is directed to consumer attitudes regarding food labeling. The methodology of the paper is based on the focus group work, as well as online and face to face surveys. The data analysis has been provided through ANOVA. The study proves that the impact of variables such as the interest, awareness, reliability, assurance and satisfaction of consumers' on buying decision, is statistically important. The study reveals that consumers' perception regarding to food labeling is positive, but their level of knowledge and ability is rather low. It is urgent to strengthen marketing promotions strategies in the process of implementations of food security policy in Georgia.

Keywords: food labeling, buying decision, Georgian consumers, marketing research

Conference Title: ICBMT 2018: International Conference on Business, Marketing and Tourism

Conference Location: Paris, France Conference Dates: April 19-20, 2018