World Academy of Science, Engineering and Technology International Journal of Economics and Management Engineering Vol:10, No:08, 2016

Literature Review and Evaluation of the Internal Marketing Theory

Authors: Hsiao Hsun Yuan

Abstract : Internal marketing was proposed in 1970s. The theory of the concept has continually changed over the past forty years. This study discussed the following themes: the definition and implication of internal marketing, the progress of its development, and the evolution of its theoretical model. Moreover, the study systematically organized the strategies of the internal marketing theory adopted on enterprise and how they were put into practice. It also compared the empirical studies focusing on how the existent theories influenced the important variables of internal marketing. The results of this study are expected to serve as references for future exploration of the boundary and studies aiming at how internal marketing is applied to different types of enterprises.

Keywords: corporate responsibility, employee organizational performance, internal marketing, internal customer **Conference Title:** ICBEMM 2016: International Conference on Business, Economics, Management and Marketing

Conference Location : Copenhagen, Denmark **Conference Dates :** August 15-16, 2016