

Components of Emotional Intelligence in Iranian Entrepreneurs

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Abstract : Entrepreneurs face different sort of difficulties especially with customers, organizations and employees. Emotional intelligence which is the ability to understand and control the emotions is an important factor to help entrepreneurs end up challenges to the result they prefer. Thus, it is assumed that entrepreneurs especially those who have passed the first challenging years of starting a new business, have high emotional intelligence. In this study the Iranian established entrepreneurs have been surveyed. According to Iran Gem 2014 report the percentage of established entrepreneur in Iran is 10.92%. So by using Cochran sample formula (1%) 96 Iranian established entrepreneurs have been selected and Emotional intelligence appraisal questionnaire distributed to them. The SPSS19 result shows high emotional intelligence in Iranian established entrepreneurs.

Keywords : emotional intelligence, emotional intelligence appraisal questionnaire, entrepreneurs, Iran

Conference Title : ICIMT 2015 : International Conference on Innovation, Management and Technology

Conference Location : Paris, France

Conference Dates : April 27-28, 2015