## Effects of Work Stress and Chinese Indigenous Ren-Qing Shi-Ku Social Wisdom on Emotional Exhaustion, Work Satisfaction and Well-Being of Insurance Workers

Authors : Wang Chung-Kwei, Lo Kuo Ying

Abstract : This study is aimed to examine main and moderation effect of Chinese traditional social wisdom 'Ren-qing Shi-kuo' on the adjustment of insurance workers. Rationale: Ren-ging Shi-ku as a social wisdom has been emphasized and practiced by collective-oriented Chinese for thousand years. The concept of Ren-ging Shi-ku'includes values, beliefs and behavior rituals, which helps Chinese to cope with interpersonal conflicts in a sophisticated and closely tied collective society. Based on interview and literature review, we found out Chinese still emphasized the importance of 'Ren-ging Shi-ku'. The concepts contains five factors, including 'proper emotion display', 'social ritual abiding', ' make empathetic concession', 'harmonious and proper behavior' and 'tolerance for the interest of the whole'. We developed an indigenous 'Ren-ging Shi-ku'scale based on interview data and a survey on social worker students. Research methods: We conduct a dyad survey between 294 insurance worker and their supervisors. Insurance workers' response on 'Ren-ging Shi-ku, emotion labor, emotional exhaustion, work stress and load, work satisfaction and well-being were collected. We also ask their supervisors to rate these workers 'empathy, social rule abiding, work performance, and Ren-ging Shi-ku performance. Results: Students'self-ratings on Ren-ging Shi-ku scale are positively correlated with rating from their supervisors on all above indexes. Workers who have higher Ren-ging Shiku score also have lower work stress and emotion exhaustion, higher work satisfaction and well-being, more emotion deep acting. They also have higher work performance, social rule abiding, and Ren-ging Shi-ku performance rating from their supervisor. The finding of this study suggested Ren-qing Shi-ku is an effective indicator on insurance workers 'adjustment. Since Ren-qing Shi-ku is trainable, we suggested that Ren-qing Shi-ku training might be beneficial to service industry in a collective-oriented culture.

Keywords : work stress, Ren-qing Shi-ku, emotional exhaustion, work satisfaction, well-being

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