The Current Situation of Ang Thong Province's Court Doll Distribution

Authors: Phutthiwat Waiyawuththanapoom

Abstract : This research is objected to study the pattern and channel of distribution of Ang Thong's court doll OTOP product and try to develop the quality of distribution of the court doll product. The population of this research is 50 court doll manufacturers of Ang Thong's court doll. The data and information was collected by using the questionnaire and use percentage, mean and standard deviation as an analysis tools. The distribution channel of Ang Thong's court doll can be separated into 3 channels which are direct distribution from the manufacturer, via the middleman and via the co-operated manufacturing group. In the direct distribution from the manufacturer channel, it was found that the manufacturer is given the highest rate of importance to how they keep the inventory. In the distribution via the middleman channel, it was found that the manufacturer is given the highest rate of importance to the distribution efficiency. But in the distribution via the co-operated manufacturing group, it was found that the manufacturer is given the highest rate of importance to the public relationship.

Keywords: distribution, court doll, Ang Thong province, business and social sciences

Conference Title: ICMBSS 2014: International Conference on Management, Business and Social Sciences

Conference Location : London, United Kingdom

Conference Dates: January 20-21, 2014