World Academy of Science, Engineering and Technology International Journal of Psychological and Behavioral Sciences Vol:15, No:11, 2021

Understanding Personal Well-Being among Entrepreneurial Breadwinners: Bibliographic and Empirical Analyses of Relative Resource Theory

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Abstract : Over the past three decades, a substantial body of academic literature has asserted that the pressure to maintain household income can negatively affect the personal well-being of breadwinners. Given that scholars have failed to thoroughly explore this phenomenon with breadwinners who are also business owners, theory has been underdeveloped in the entrepreneurial context. To identify the most appropriate theories to apply to entrepreneurs, the current paper utilized two approaches. First, a comprehensive bibliographic analysis was conducted focusing on works at the intersection of breadwinner status and well-being. Co-authorship and journal citation patterns highlighted relative resource theory as a boundary spanning approach with promising applications in the entrepreneurial space. To build upon this theory, regression analysis was performed using data from the Panel Study of Entrepreneurial Dynamics (PSED). Empirical results showed evidence for the effects of breadwinner status and household income on entrepreneurial well-being. Further, the findings suggest that it is not merely income or job status that predicts well-being, but one's relative financial contribution compared to that of one's non-breadwinning organizationally employed partner. This paper offers insight into how breadwinner status can be studied in relation to the entrepreneurial personality.

Keywords: breadwinner, entrepreneurship, household income, well-being. **Conference Title:** ICAP 2021: International Conference on Applied Psychology

Conference Location : Cape Town, South Africa **Conference Dates :** November 04-05, 2021