

Design Elements: Examining Product Design Attribute That Make Sweets Appear More Delicious to Foreign Patrons

Authors : Kazuko Sakamoto, Keiichiro Kawarabayashi, Yoji Kitani

Abstract : Japanese sweets are one of the important elements of the Chur Japan strategy. In this research, we investigated what kind of sweets are liked to the Chinese tourist. What is generally eaten is influenced by culture, a sense of values, and business practice. Therefore, what was adapted there is sold. However, when traveling, what its country does not have is called for. Then, how far should we take in Chinese people's taste in a design? This time, the design attribute (a color and a form) which leads to sweets "being delicious" was clarified by rough aggregate theory. As a result, the difference in the taste of Chinese people and Japanese people became clear.

Keywords : design attribute, international comparison, taste by appearance, design attribute

Conference Title : ICMMS 2014 : International Conference on Marketing and Management Sciences

Conference Location : Venice, Italy

Conference Dates : November 13-14, 2014